

The Client: US Department of Labor

The Need:

Develop a regional, long-term solution to domestic skill shortages in high skill and high technology occupations by tapping the underrepresented population of people with disabilities.

The Project:

This program was created through a USDOL grant with funds generated by the fees paid on H1B visas. InspiriTec's primary project goal was to provide IT training to 300 individuals in Pennsylvania and Delaware, both disabled and able bodied, who are either underemployed or seeking employment in Information Technology (IT). InspiriTec exceeded the overall goal of the grant on the basis of its work with persons with disabilities alone. Through its **Employer Directed Information Technology Training Program**, InspiriTec achieved the following results:

- Facilitated IT training for 459 disabled individuals employed by companies large and small, exceeded target by 512%
- Recruited and trained 161 new hires with disabilities for placement at these companies, exceeded target by 61%
- Trained 1,258 persons of whom 643 were persons with disabilities; exceed goal by 419%

To achieve these results, InspiriTec developed and executed an aggressive outreach program which involved networking with the region's corporations, human resource associations, assistive technology providers, Workforce Investment agencies, and training providers. As result, InspiriTec secured signed partnership agreements with more than 100 companies and developed a network of more than 50 training providers. A team of Information Technology Training Consultants (ITTC's) was developed to serve as the center of the hub coordinating trainees, employers and other partners. ITTC's generated approximately 1,000 contacts which were recorded through the company's deployment of its Customer Relationship Management program using GoldMine. InspiriTec was recognized by the USDOL for its outreach achievements.

[Click here to learn more about the Employer-direct H1B Vocation Training – White Paper.](#)